

From: ehud barak <ehbarak1@gmail.com>
To: Gil Dabah <distorm@gmail.com>
CC: Nimrod Priell <nimrod.priell@gmail.com>
shiftan@gmail.com
Date: Sat, 11/9/2013 6:45:21 PM
Subject: Re: Gil Dabah

Hi Gil & Ariel

Glad to be e-introduced to you. Sorry for the late response. I'm in the Far East on my way to NY. Will be home on Nov 18th for several days. Ready to set a meeting asap. Are You in IL that week? If so we can meet on

Tues, Nov 19, 11am at my place, G Tower, 1 Sderot Shaul HaMelech, 4th fl
Tel Aviv.

Pl let me know whether this works for you.

Looking forward

EB

Sent from my iPhone

On Nov 5, 2013, at 22:24, Gil Dabah <distorm@gmail.com> wrote:

Hi Ehud,

It's a great honor to connect with you.

Nimrod - thanks a lot!

Here's a short background on us:

Gil Dabah - I did course Aram (security stuff) in the army and then officers course.

However I never lead any team, I was just too in love with technology and so I was the avant-garde researcher in a few projects for mobile...

After the army I worked for 2 years as a software developer in an ex-Microsoft guys startup which miserably failed.

Then I started my new road as a free lancer and worked with companies from the US and Israel for around 2 years.

Meanwhile that time my hobby was (and still is) security research and I gave a talk in a popular conference near Berlin back in 2007 and TA university too.

About this: <http://www.haaretz.co.il/mobile/1.1139589?v=756D4CC5941AC9A4D09E247ED0662FB7>

Which made huge buzz at the time, and I got a few more similar publications in biggest computer news sites.

In 2011 I became a tech and team lead in a new startup and there I finally gained my first leadership experience.

And so it happened that I founded North-Bit with Ariel Shiftan, whom I met in the Aram course 12 years ago.

Some background about Ariel:

After Aram course, I was a technological researcher in the army, of both hardware and software projects for a year and a half, and then went to officers course. Immediately afterwards for the next year and a half I was tech lead and eventually another 2 years leading a team of researchers in the same unit. After the army I started to work in a small start-up named Lucid Logix, where during a period of 6 years I led the hardest technological research we had there on all aspects. On the same time I did my first and

second computer science degrees, and most of the Phd, which I should finish (hopefully) this year. Around 1.5 years ago I joined Gil and the rest is history.

Just a side note that Ariel was with Nimrod in same sub-unit, and Gil was at another sub-unit in 8200.

By 2012 we founded North-Bit together with a third guy from 81, who left by now in favor of a startup company with another friend...

The idea was to do cyber but once things started, we realized it is not as easy it looks, bureaucracy related.

North-Bit is a boutique research company. We are five persons today, 3 employees (1 full time, 2 students). We started the company without any funding and bootstrapped all the way. We only accept research oriented projects, the harder the challenge is, the better. Obviously most research projects have some development along the way too, and we don't shy away. So far we have never failed our clients with projects we worked on, we are totally success-oriented. Among our clients you can find a few Israeli startups and the biggest is Conduit (#1 Israeli Internet company, similar to Babylon), for which we did their flagship project which requires lots of research in the world of web-browsers. We also work closely with Yuval Diskin and co, and we did amazing stuff with them, computer-forensics mainly (analyzing malware, hack some organization for tests(!), and lots more).

All this time after starting the company we were looking to partnership with someone who knows the business world pretty well and that we could team up and rock the world. I haven't mentioned any Cyber project because we didn't agree to work with anyone in this field for various reasons although the payment was huge (by the millions of dollars too). And so many people approached us already.

Today after one year of the company activity we did more than \$1 million, and this is mostly by selling our time. We are now trying to leverage our connection and make some big opportunities come true.

Anyway, this is just a medium sized background about us. :)
We would actually be happy to meet you.

Just to be clear, our added value is that we got experience in this specific field and we believe we are one of the strongest teams in the world, with great execution abilities too. And we speak human too! We don't have a website because we are just too busy working and not fooling around.

Sincerely,
Gil Dabah & Ariel Shiftan

On 5 2013 ב'נוב, at 19:56, ehud barak <ehbarak1@gmail.com> wrote:

Hi Gil
Go ahead. I'm Waiting your email.
Nimrod-thx.
All -Best
EB

Sent from my iPhone

On Nov 5, 2013, at 10:16, Nimrod Priell <nimrod.priell@gmail.com> wrote:

Hi Ehud,

Gil (CC) is an extremely talented hacker from my unit who's looking to start a cyber venture with his partner Ariel Shiftan, also a legendary security researcher in our unit. I think they might be a good fit for you.

Gil - Ehud will try and arrange a meeting on the week of the 17th. Please send some excerpt about yourselves and your backgrounds.

Best,
Nimrod